

APRIL 2016					
HARI	TGL	JAM	KEGIATAN	Tempat	P I C
MINGGU					
SENIN					
SELASA					
RABU					
KAMIS					
JUMAT	1	13.00 - 16.30	Eagle Club Meeting	Plalangan - Pandowoharjo (Annet Sofa Country)	Edi Widiasta, RFP™, Emi Indri, Ririn Astari, Erwin Hoe, Hikmah & Ika Martiningsih
		18.00 - 21.00	GBOP - Yogyakarta	Grand Zuri Hotel - Jl. P.Mangkubumi Yogyakarta	Sujartra & Emma Noor - All Leader wajib hadir & rekrut
SABTU	2	10.00 - 12.00	Recruiting Class	YOG	Agung Nugraha
MINGGU	3				
SENIN	4	08.00 - 09.00	Morning Monday Meeting	YOG	Fitri Astiwahyuni, CFP®, QWP®, NLP®
					Testimonial Klaim : JB Agung Kurniawan
		09.00 - 12.00	Monday Motivational Meeting	YOG	Pembicara M3 : EDI WIDIASTA MC : ST Yudiantoro & Gustina Eryani
		13.00 - 15.00	Leaders Meeting - YOG	YOG	EXCO, Chairman, Operation - Objective : Review & Strategic Plan Q2 with Hawari N Tandjaya
		18.00 - 21.00	Fast Start Training	Jayakarta Hotel	Eko Gunawan (TED)
SELASA	5	10.00 - 12.00	Power up Your Sales - PEP	YOG	Eko Gunawan (TED)
		18.00 - 21.00	Fast Start Training	Jayakarta Hotel	Eko Gunawan (TED)
RABU	6	10.00 - 12.00	Power up Your Sales - Hospitalozation Rider	YOG	Eko Gunawan (TED)
		18.00 - 21.00	Fast Start Training	Jayakarta Hotel	Eko Gunawan (TED)
KAMIS	7	10.00 - 12.00	Underwriting Training	YOG	Sarwono Suryo - TM
		13.00 - 15.00	Critical Illness Training	YOG	Sarwono Suryo - TM
JUMAT	8	10.00 - 12.00	Pelayanan Polis - PHS	YOG	Sarwono Suryo - TM
		13.00 - 16.00	TIGER Club Meeting	YOG	Agung Nugraha & Kwartanti Tricahyo
SABTU	9	10.00 - 12.00	Prospecting & Suspecting	YOG	Retno Dhamayanti & Deddy Styadi
MINGGU	10				
SENIN	11	08.00 - 09.00	Morning Monday Meeting	YOG	Deddy Styadi, RFP™, QWP®
					Testimonial Klaim : Suyanto
		09.00 - 12.00	Monday Motivational Meeting	YOG	Pembicara M3 : AGNES YUNI K & ANANG SUBIJAKTO MC : Riagung Sanyoto & Rr. Maria Anita
SELASA	12	10.00 - 12.00	Rawat Inap - Hospital Riders	YOG	Chandra Marhendra - TM
		13.00 - 15.00	Klaim - Training	YOG	Chandra Marhendra - TM
RABU	13	10.00 - 12.00	Produk Syariah	YOG	Windu Subroto
		13.00 - 15.00	SPAJ - Training	YOG	CAT - Lani & Anggraeni
KAMIS	14	10.00 - 12.00	SQS - Pembuatan & Presentasi	YOG	Triyanto
JUMAT	15	13.00 - 16.30	Eagle Club Meeting	YOG	Edi Widiasta, RFP™, Emi Indri, Ririn Astari, Erwin Hoe, & Ika Martiningsih
		18.00 - 21.00	GBOP - Yogyakarta	Grand Zuri Hotel - Jl. P.Mangkubumi Yogyakarta	Sujartra & Drijo Handoyo - All Leader wajib hadir & rekrut
SABTU	16	09.00 - 12.00	Handling Objection & Technic Closing	YOG	Dyah Wulandari & Gustina Eryani
MINGGU	17	07.00 - 15.00	Kanvasing Day	TVRI Yogyakarta - Jl. Magelang	Stand booth, Survei Pasar, Tools Marketing, dll.
SENIN	18	08.00 - 09.00	Morning Monday Meeting	YOG	Wiwit Prayitno - Investasi
					Testimonial Klaim : Triyanto
		09.00 - 12.00	Monday Motivational Meeting	YOG	Pembicara M3 : YUDHI ETROS WAWINTA MC : Ririn Astari & Ika Martiningsih
		18.00 - 21.00	Fast Start Training	Jayakarta Hotel	Eko Gunawan (TED)
SELASA	19	10.00 - 17.00	PRU First Selling	YOG	Eko Gunawan (TED)
		18.00 - 21.00	Fast Start Training	Jayakarta Hotel	Eko Gunawan (TED)
RABU	20	10.00 - 17.00	PRU First Selling	YOG	Eko Gunawan (TED)
		18.00 - 21.00	Fast Start Training	Jayakarta Hotel	Eko Gunawan (TED)
KAMIS	21	10.00 - 17.00	PRU First Selling	YOG	Eko Gunawan (TED)
JUMAT	22	13.00 - 16.00	TIGER Club Meeting	YOG	Agung Nugraha & Kwartanti Tricahyo
SABTU	23	10.00 - 12.00	Prospecting & Suspecting	YOG	Pracoyo Budi Jatmiko & Rosalia Maria Suwatri
		08.00 - 24.00	SUCCESS CAMP - Batch 34	Graha Kinasih - Kaliurang	Team Success Camp Region 1
MINGGU	24	08.00 - 24.00	SUCCESS CAMP - Batch 34	Graha Kinasih - Kaliurang	Team Success Camp Region 1
SENIN	25	08.00 - 09.00	Morning Monday Meeting	YOG	Fitri Astiwahyuni, CFP®, QWP®, NLP®
					Testimonial Klaim : Sri Mulyani
		09.00 - 12.00	Monday Motivational Meeting	YOG	Pembicara M3 : SLAMET HARYANTO & SOLIKHIN MC : Sukmawan Lugianto & Erwin Hoetomo
SELASA	26	09.00 - 14.00	Grooming Training	YOG	Fitri Astiwahyuni, CFP®, QWP®, NLP®
RABU	27	09.00 - 14.00	Financial Consultant Training	YOG	Fitri Astiwahyuni, CFP®, QWP®, NLP®
KAMIS	28				
JUMAT	29	13.00 - 16.30	Eagle Club Meeting	YOG	Edi Widiasta, RFP™, Emi Indri, Ririn Astari, Erwin Hoe, & Ika Martiningsih
SABTU	30	09.00 - 12.00	Handling Objection & Technic Closing	YOG	Septi Dwi Istriyani & YB Wahyudi
MINGGU					

DISAHKAN OLEH :

AGUNG NUGRAHA
CHAIRMAN YOG